

6.4.2 CT000535 Tender Evaluation Report Trucks, Buses, Specialised Trucks, Bodies & Trailers

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Recommendation(s)

That Council award contract CT000535 for the provision of Trucks, Buses, Specialised Trucks, Bodies and Trailers as defined by MAV Procurement for three years, plus two optional extensions of up to three years each, with a final expiration date of 31 January 2033.

Attachments

Nil

Executive Summary

Council utilise collaborative arrangements undertaken by MAV Procurement from time to time. Council wish to utilise the MAV Procurement Trucks panel contract for provision of Trucks, Buses, specialised trucks, bodies and trailers, including services and parts. These goods and services will be ad hoc in nature, according to business needs and budget constraints, during the contract period.

Background

Council purchase trucks, bodies and trailers intermittently according to business needs and plant replacement schedules. MAV Procurement ran a tender process (RFT) in conjunction with their counterparts in Queensland, Northern Territory, New South Wales, South Australia and Tasmania. The RFT opened 15 July 2023 and closed on 8 September 2023. The tenders were checked against a range of weighted selection criteria to ensure the viability of the tender submissions. These criteria included, Price, Technical Capability, OHS, Environmental, Quality Management Systems, Managerial Capabilities including subcontractors, Financial Capability, and Ethical Business Practices.

The resultant panel contract will enable council to deliver value for money by combining the large spend with councils throughout many states, maximising discounted pricing whilst balancing the needs of individual councils to procure plant and equipment according to their needs.

The table below outlines the 44 successful tenderers, servicing Victoria.

| Supplier Name | Supplier Name |
|---|-------------------------------------|
| Allquip Truck Tanks Pty Ltd | Iveco Trucks Australia Ltd |
| Altec Australia Holdings Pty Ltd | KOR Equipment Solutions Pty Ltd |
| Ausroad Manufacturing Pty Ltd | Lift Industries |
| Australian Sweeper Specialists t/a Mike Trace Engineering Sales and Service Pty Ltd | Major Trailers |
| Bella Manufacturing | Manco Engineering Australia Pty Ltd |
| BLK Auto Pty Ltd t/a BLK Auto Bus & Coash Sales | Maxilift Australia Pty Ltd |

| | |
|--|---|
| Bucher Municipal Pty Ltd | Midland Pty Ltd |
| Daimler Truck Australia Pacific Pty Ltd | Paccar Australia Pty Ltd t/a DAF Trucks Australia / Kenworth Trucks |
| Ecoteq Pty Ltd | Penske Australia |
| Enviroline Group | Quik Corp Pty Ltd |
| Felco Manufacturing Pty Ltd | Rapid Spray Pty Ltd |
| Flocon t/as Flocon Engineering Pty Ltd | Rosmech Sales & Service Pty Ltd |
| Flocon Industries Pty Ltd | Sea Electric Pty Ltd |
| Foton Mobility Distribution Pty Ltd | Superior Pak Waste Equipment |
| FWR Trailers t/a FWR Pty Ltd | Sustainable Vehicles Pty Ltd |
| Garwood International Pty Ltd | Sweepers n Scrubbers |
| Gilani Engineering Pty Ltd | The Trustee for The Agent Family Trust t/a Tosca Industries |
| Hako Australia Pty Ltd | Transpave |
| Hidrive Group Pty Ltd | Traymark Industrial Caravans Pty Ltd |
| Hino Motors t/a Hino Motor Sales Australia Pty Ltd | Volvo Group Australia Pty Ltd |
| HSR Southern Cross Pty Ltd | Work Caravans |
| Hyundai Commercial Vehicles Australia | |
| Isuzu Australia Limited | |

Policy Implications

Procurement Policy

Relevance to Council Plan

5.1 We practise responsible leadership

5.1.2 Manage our finances responsibly and leave a positive legacy for future generations.

Financial and Resource Implications

All purchases via this contract are appropriately costed during each years budget process. Council intend to use this panel contract on an ad hoc basis according to business requirements and within normal budget constraints.

Conclusion

It is recommended that Council award contract CT000535 for the provision of Trucks, Buses, Specialised Trucks, Bodies and Trailers, as defined by MAV Procurement for three years, plus two optional extensions, with a final expiration date of 31 January 2033.